# BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION AGENDA

### TUESDAY, APRIL 10 2018

(Immediately Following the Retirement Board of Trustees' Meeting @ Approximately 2:30 P.M.)

### COMMISSIONERS CHAMBERS 515 CENTER AVENUE - 4<sup>TH</sup> FLOOR BAY CITY, MI 48708

PAGE	I.	CALL	TO ORD	DER
	II.	ROLL	CALL	
	III.	MINU	TES	
1 - 3		1.	MARC	CH 13, 2018
	IV.	PUBL	IC INPU	Γ
		A.	DIREC	GROWTH – CHRISTOPHER ROONEY, CFA, ASSOCIATE CTOR, RELATIONSHIP MANAGEMENT & PETER TO, INVESTMENT PRODUCT SPECIALIST
		B.	MONT	THLY REPORTS - RES NO. 2018-4
4 - 6			1.	PORTFOLIO VALUE 1/01/18 - /18
			2.	CHANGE IN NET ASSETS - /18
7 - 12			3.	MONEY MANAGER REPORTS
				<ul> <li>a. CS MCKEE- ENDING 2/28/18</li> <li>b. DODGE &amp; COX – ENDING 2/28/18</li> <li>c. LOOMIS – ENDING 2/28/18</li> <li>d. MFS – ENDING 2/28/18</li> </ul>
13 - 14			4.	RECAPTURE SERVICES
				a. CAPIS – 2/28/18
15 – 19			5.	COMERICA – ENDING 2/28/18
20 - 22			6.	VEBA YTD BUDGET REPORT 3/31/18
23			7.	INVOICES APPROVED – 3/31/18
24 – 25		C.		ESPONDENCE TO COMERICA 3/15/18 & 3/20/18 LANCE AND INVESTMENT IN AMERICAN FUNDS
	V.	ANNO	OUNCEM	IENTS
		A.	IMME TRUS' COMN	REGULAR MEETING - TUESDAY, MAY 8, 2018 DIATELY FOLLOWING THE RETIREMENT BOARD OF TEES MEETING AT APPROXIMATELY 2:30 P.M., MISSIONERS CHAMBERS, 515 CENTER AVENUE - 4 <sup>TH</sup> R, BAY CITY, MI 48708
	VI.	UNFI	NISHED !	BUSINESS

VII.

**NEW BUSINESS** 

# BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION AGENDA

### TUESDAY, APRIL 10, 2018

(Immediately Following the Retirement Board of Trustees' Meeting @ Approximately 2:30 P.M.)

### COMMISSIONERS CHAMBERS 515 CENTER AVENUE - 4<sup>TH</sup> FLOOR BAY CITY, MI 48708

VIII. MISCELLANEOUS BUSINESS

IX. ADJOURNMENT

# MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA) MARCH 13, 2018 - REGULAR MEETING

#### PAGE 1

NOTE: In addition to these typed minutes, this Board meeting was also recorded. These recordings are available for review in the Retirement Office.

The meeting of the Board of Trustees was held on March 13, 2018 at 1:45 p.m. in the Commission Chambers, 4<sup>th</sup> Floor, Bay County Building, 515 Center Avenue, Bay City, Michigan. Roll was taken.

Trustees Present: Chairperson Gray, Mr. Brzezinski, Ms. Gonzales, Mr. Herek, Mr. Pett, and Mr. Ryder.

Trustees Absent: Trustees Gromaski, Morse, and Starkweather.

#### Also Present:

Consultant: AndCo Consulting - Howard Pohl and Peter Brown.

Secretary: Jan Histed

Retirement Administrator: Katie Meeth Corporation Counsel: Shawna Walraven

The meeting was called to order by Chairman, Steve Gray at 1:45 p.m.

MOTION 10:

Moved, supported and carried to excuse Trustees Gromaski, Morse, and

Starkweather.

**MOTION 11:** 

Moved, supported and carried to approve the minutes, as printed, from the

February 13, 2018 regular meeting.

Mr. Gray called for public input. As there was no public input, he moved onto petitions and communications.

#### RES. 2018-3:

Moved, supported and carried to adopt resolution 2018-3 to receive the monthly reports Portfolio Value ending 2/28/18 (Today's value \$53,625,000), Monthly Change in Assets ending 2/28/18, C.S. McKee performance report ending 1/31/18, Dodge & Cox – Ending 1/31/18, MFS – Ending 1/31/18; CAPIS Recapture services ending 1/31/18, VEBA YTD Budget Report ending 2/28/18, and Approved Invoices Report ending 2/28/18

#### **ANNOUNCEMENTS:**

A. Next regularly scheduled meeting will be Tuesday, April 10, 2018 immediately following the Retirement Board of Trustees Meeting at approximately 2:30 p.m. in Commissioner's Chambers, 515 Center Avenue - 4<sup>th</sup> Floor, Bay City, MI 48708.

UNFINISHED BUSINESS: None.

# MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA) MARCH 13, 2018 – REGULAR MEETING

PAGE 2

#### **NEW BUSINESS:**

Ms. Histed brought an item to the Board from the General County. The General County budgeted \$1.4 million as a lump sum payment to the VEBA. They are ready to do that and the money will be wired on Friday of this week. Ms. Histed consulted with Howard Pohl and Peter Brown of AndCo Consulting regarding the allocation of these funds and they suggested the EuroPacific Fund to bring that back up. It is currently at 4.87%. Ms. Histed stated she would need a motion from the Board to move the funds from Comerica Bank.

MOTION 12: Moved, supported and carried to authorize Ms. Histed to transfer funds from Comerica Bank to fund the VEBA EuroPacific Fund.

Mr. Brown commented that in past conversations with the Board they had talked about how to proceed with additional funding. That will be visited on a monthly basis to build out the Portfolio and in doing so they will be expanding that exposure through asset allocation and will build up the International Portfolio which is a little below 5% right now. The new IPS was 5% and with this \$1.4 million it will bump it up to about 7% which is still within the guidelines to a max of 10% but, again, becoming more aggressive as it is funded.

Mr. Pohl asked if there would be an ongoing motion for rebalancing as this year there will be about \$60,000 a month coming into the Fund. Ms. Histed stated she could still produce the reports every month if there was a motion to rebalance on a monthly basis and the Board could see the activity.

MOTION 13: Moved, supported and approved to give the Finance Director the authority to allocate the monthly VEBA contributions with recommendations from AndCo Consulting.

Chairman Gray stated that he was informed that the Road Commission was going to start putting a monthly contribution into the VEBA so there will probably be some additional money there.

MISCELLANEOUS BUSINESS: None

an M. Histed

ADJOURNMENT:

MOTION 14: Moved, supported and carried to adjourn the meeting at 1:52 p.m.

Respectfully submitted,

Jan Histed Secretary

Transcribed by: Tracy Cederquist

# MEETING OF THE **VEBA** BOARD OF TRUSTEES COMMITTEE MARCH 13, 2018

IN THE BOARD OF COMMISSIONER'S CHAMBERS, LOCATED AT 515 CENTER AVENUE,  $4^{\rm TH}$  FLOOR, BAY CITY, MI 48708

MEETING CALLED TO ORDER BY: CHAIRPERSON STEVE GRAY AT 1:45 P.M.

#### MOTIONS

Trustee	10	11	12	13	14		
BRZEZINSKI	Υ	M-Y	Υ	M-Y	S-Y		
GONZALES	Υ	Υ	Υ	Υ	Υ		
GRAY	Υ	Υ	Υ	Y	Υ		
GROMASKI	E	E	E	E	Ε		
HEREK	M-Y	S-Y	S-Y	Υ	Υ		
MORSE	E	Ε	E	Е	E		
PETT	Υ	Υ	Y	S-Y	Υ		
RYDER	S-Y	Υ	M-Y	Υ	M-Y		
STARKWEATHER	É	E	E	E	E		

#### RESOLUTIONS

Trustee	2018-3				
BRZEZINSKI	M-Y				
GONZALES	Y				
GRAY	Υ				
GROMASKI	E				
HEREK	S-Y				
MORSE	Ε				
PETT	Υ				
RYDER	Y				
STARKWEATHER	E				

# BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION 04/10/2018 RESOLUTION

BY: BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION BOARD

RESOLVED By the Bay County Voluntary Employees' Beneficiary Association Board that the following reports are received:

- 1. PORTFOLIO VALUE 1/1/18 3/31/18
- 2. CHANGE IN ASSET VALUE 3/31/18
- 3. MONEY MANAGER REPORTS
  - a. C.S. MCKEE ENDING 2/28/18
  - b. DODGE & COX ENDING 2/28/18
  - c. LOOMIS ENDING 2/28/18
  - d. MFS GROWTH EQUITY ENDING 2/28/18
- 4. RECAPTURES SERVICES
  - a. CAPIS SUMMARY ENDING 2/28/18
- 5. COMERICA ENDING 2/28/18
- 6. VEBA YTD BUDGET REPORT ENDING 3/31/18
- 7. INVOICES APPROVED 3/31/18

#### STEVE GRAY, CHAIR AND BOARD

#### MONTHLY REPORTS- APRIL

MOVED BY	TRU	IST	ΕE									
SUPPORTE	D B	/ TI	RUS	STE	E			_				
TRUSTEE		Υ	N	Е	TRUSTEE	Υ	Ν	Е	TRUSTEE	Υ	Ν	Е
Richard Brzezinski					Richard Gromaski				Matthew Pett			
Kristal Gonza	les				Thomas Herek				Thomas Ryder			
Steve Gray					Jon Morse				Sandy Shutt			
Vote Totals: Roll Call: Voice:	Yea Yea			_	Nays Excus Nays Excus	_				l		
Disposition:	Ado	nte	d		Defeated Wit	hdrav	wn					

Amended\_\_\_\_\_ Corrected\_\_\_\_ Referred \_\_\_\_

### **VEBA PORTFOLIO VALUE 2018**

					AMERICAN						
VEBA 2018	DODGE & COX	CASH	LORD ABBOTT	CS MCKEE	MFS	FUND	LOOMIS	TOTAL			
Jan-18	9,216,495.21	297,191.85	10,662,863.79	16,468,728.52	9,674,923.21	2,677,502.74	5,000,000.00*	48,997,705.32			
Feb-18	8,925,709.49	304,762.08	10,438,225.33	16,225,238.47	9,581,161.00	2,570,546.44	4,926,778.24	52,972,421.05			
Mar-18	8,567,329.65	515,050.14	10,183,635.03	16,331,844.27	9,314,996.99	3,997,779.71	4,939,853.55	53,850,489.34			
Apr-18	·							0.00			
May-18								0.00			
Jun-18								0.00			
Jul-18								0.00			
Aug-18								0.00			
Sep-18								0.00			
Oct-18								0.00			
Nov-18								0.00			
Dec-18								0.00			

\*As of 1/31/18 Loomis had not tranferred to Comerica. Value from NT

### **Money Manager Fees**

2017	CS MCKEE	MFS	LOOMIS	TOTAL
1ST QTR				0,00
2ND QTR				0.00
3RD QTR				0.00
4TH QTR				0.00

MFS

INVESTMENT

LARGE CAP EQUITY

CS MCKEE

FIXED INCOME - BONDS

DODGE & COX LARGE CAP EQUITY

AMERICAN FUND INTERNATIONAL EQUITY

LORD ABBETT SMALL MID CAP MUTUAL FUND

LOOMIS SAYLES DOMESTIC FIXED EQUITY

BAY COUNTY VOLUNTARY EMPLOYEES
BENEFICIARY ASSOCATION (VEBA)
CONSOLIDATED ACCOUNT

ACC	OI	IN		\$	ΓΔ	TE	M	FN	IT
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Statemen	t Period
Account I	Number

03/01/2018 through 03/31/2018 M03380 094

### Preliminary Changes In Net Assets

I CHILINIA ALICHADA III ISACI ISACE		
	COST VALUE	MARKET VALUE
BEGINNING BALANCE AS OF 03/01/2018	45,078,157.75	52,635,448.92
EARNINGS		
CASH INCOME	184,218.00	184,218.00
LESS PRIOR ACCRUED INCOME	93,877.90-	93,877.90-
PLUS CURRENT ACCRUED INCOME	81,962.63	81,962.63
REALIZED GAIN/LOSS ON SALE OF ASSETS	10,880.53-	10,880.53-
NET UNREALIZED GAIN OR LOSS	0.00	538,361.45-
TOTAL EARNINGS	161,422.20	376,939.25-
CONTRIBUTIONS & OTHER INCREASES		
EMPLOYER CONTRIBUTIONS	1,674,241.83	1,674,241.83
TOTAL CONTRIBUTIONS & OTHER INCREASES	1,674,241.83	1,674,241.83
DISTRIBUTIONS & OTHER DECREASES		
FEES & EXPENSES	87.17-	87.17-
TOTAL DISTRIBUTIONS & OTHER DECREASES	87.17-	87.17-
ENDING BALANCE AS OF 03/31/2018	46,913,734.61	53,932,664.33



### C.S. McKee, L.P.

#### Account Overview

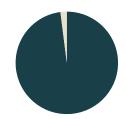
Bay County VEBA

Client Code: 90477
As Of Date: 2/28/2018
Report: Calendar

### **Asset Allocation**

#### As of 2/28/2018

Large-Cap Equity \$ 0.00% Small-Cap Equity \$ 0.00% Fixed Income \$ 16,093,411.28 97.99% Intl Mutual Fund \$ 0.00% Cash \$ 329,564.48 2.01% Other \$ 0.00% Total Portfolio: \$ 16,422,975.76 100.00%



### Performance

As of 2/28/2018

Portfolio Summary - Month-to-Date	Total Portfolio	Large-Cap Equity	Small-Cap Equity	<b>Total Domestic Equity</b>	Fixed Income	Intl Mutual Fund
Beginning Market Value:	16,373,728.59	-	-	-	16,373,728.59	-
Net Contributions (Distributions):	201,632.35	-	-	-	201,632.35	-
Income:	36,816.81	-	-	-	36,816.81	-
Market Appreciation (Depreciation):	(189,201.99)	+	-	-	(189,201.99)	-
Ending Market Value:	16,422,975.76	+	-	-	16,422,975.76	-
Dollar-Weighted Return:	(0.93%)	-	-	-	(0.93%)	-

Time-Weigh	nted Returns	Total Portfolio	Large-Cap Equity	Small-Cap Equity	<b>Total Domestic Equity</b>	Fixed Income	Intl Mutual Fund
	Performance Start Date:	2/7/2012	N/A	N/A	N/A	2/7/2012	N/A
			Ex Cash	Ex Cash	Ex Cash	Ex Cash	
MTD	Gross	(0.93%)				<b>(0.93%)</b> (0.94%)	-
	Benchmark	(0.95%)		<del>-</del> -		<b>(0.95%)</b> (0.95%)	-
	Value Added (Gross)	0.02%				<b>0.02%</b> 0.01%	-
QTD	Gross	(1.77%)				<b>(1.77%)</b> (1.80%)	-
	Benchmark	(2.09%)		<del>-</del> -		(2.09%) (2.09%)	-
	Value Added (Gross)	0.32%				<b>0.32%</b> 0.29%	-
YTD	Gross	(1.77%)				<b>(1.77%)</b> (1.80%)	_
110	Benchmark	(2.09%)				(2.09%) (2.09%)	- -
	Value Added (Gross)	0.32%		_	_	<b>0.32%</b> 0.29%	<u>-</u>
	value Added (G1055)	0.3270				0.32/0	
1 Year	Gross	1.01%				<b>1.01%</b> 0.99%	-
	Benchmark	0.51%				0.51% 0.51%	-
	Value Added (Gross)	0.50%				<b>0.50%</b> 0.48%	-
3 Year	Gross	1.71%				<b>1.71%</b> 1.74%	-
	Benchmark	1.14%			-	1.14% 1.14%	-
	Value Added (Gross)	0.57%				<b>0.57%</b> 0.60%	-
5 Year	Gross	2.14%				<b>2.14%</b> 2.19%	
5 Tear	Benchmark	2.14% 1.71%				2.14% 2.19% 1.71% 1.71%	-
	Value Added (Gross)	0.43%				<b>0.43%</b> 0.48%	-
	value Added (G1088)	0.43%		-	-	0.43% 0.46%	-
ITD	Gross	2.41%			<u>-</u>	<b>2.41%</b> 2.48%	-
	Benchmark	1.95%			-	1.95% 1.95%	-
	Value Added (Gross)	0.46%				<b>0.46%</b> 0.53%	-

### Total Rates of Return For Periods Ending February 28, 2018

						Annualized		
	1 Mo. Ended	3 Mos. Ended	Year-to- Date	1 Year	3 Years	5 Years	10 Years	20 Years
Dodge & Cox Stock Fund*	-3.89%	4.06%	1.57%	14.11%	11.49%	15.11%	8.90%	9.39%
Dodge & Cox Global Stock Fund*	-4.98%	3.45%	.58%	14.79%	8.70%	12.36%	N.A.	N.A.
Dodge & Cox International Stock Fund*	-5.36%	2.72%	.67%	18.20%	4.54%	7.99%	4.26%	N.A.
Dodge & Cox Balanced Fund*	-2.72%	2.29%	.61%	8.91%	8.36%	11.22%	7.80%	8.32%
Dodge & Cox Income Fund*	73%	69%	-1.09%	2.10%	2.37%	2.77%	4.79%	5.39%
Dodge & Cox Global Bond Fund*†	-1.00%	.26%	.09%	5.95%	3.37%	2.92%	N.A.	N.A.
Comparative Indices								
S&P 500 Index	-3.69%	2.96%	1.83%	17.10%	11.14%	14.73%	9.73%	6.86%
MSCI World Index	-4.14%	2.28%	.92%	17.36%	8.19%	10.70%	N.A.	N.A.
MSCI EAFE Index	-4.51%	1.89%	.28%	20.13%	5.65%	7.06%	2.82%	N.A.
Combined Index	-2.59%	1.16%	.31%	10.26%	7.20%	9.50%	7.55%	6.35%
Bloomberg Barclays U.S. Aggregate Bond Index	95%	-1.64%	-2.09%	.51%	1.14%	1.71%	3.60%	4.81%
Bloomberg Barclays Global Aggregate Bond Index	89%	.64%	.29%	6.01%	2.45%	1.23%	N.A.	N.A.

#### \* SEC Standardized Total Returns as of 12/31/17:

Dodge & Cox Stock Fund: 1 Year 18.32%; 5 Years 16.30%; 10 Years 7.71%

Dodge & Cox Global Stock Fund: 1 Year 21.51%; 5 Years 13.26%; Since Inception 05/01/08 6.40%

Dodge & Cox International Stock Fund: 1 Year 23.94%; 5 Years 8.50%; 10 Years 3.17%

Dodge & Cox Balanced Fund: 1 Year 12.59%; 5 Years 12.24%; 10 Years 7.09%

Dodge & Cox Income Fund: 1 Year 4.36%; 5 Years 3.07%; 10 Years 5.01%

Dodge & Cox Global Bond Fund†: 1 Year 8.31%; 5 Years 2.86%; Since Inception 12/05/12 2.86%

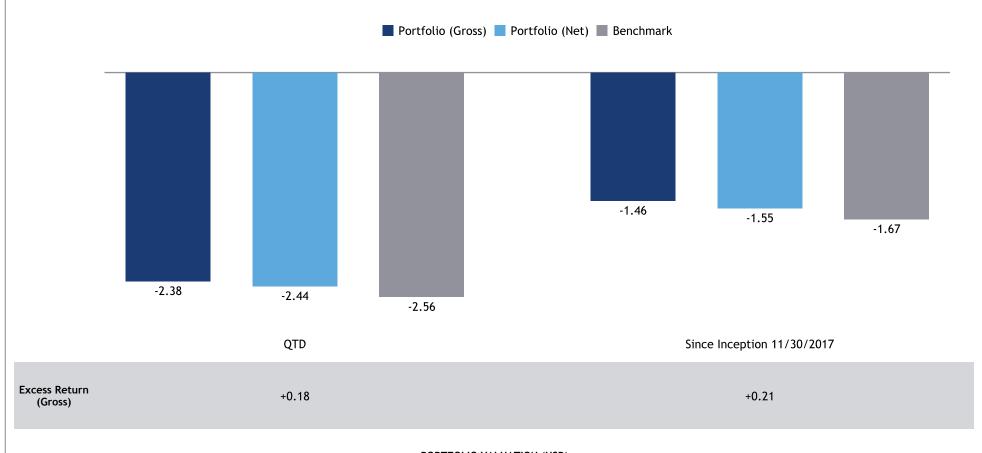
† A private fund managed by Dodge & Cox with proprietary assets was reorganized into the Dodge & Cox Global Bond Fund on April 30, 2014. Any Fund portfolio characteristics, performance, or attribution information for periods prior to May 1, 2014, are those of the private fund.

The Fund's total returns include the reinvestment of dividend and capital gain distributions, but have not been adjusted for any income taxes payable by shareholders on these distributions or on Fund share redemptions. Index returns include dividends and/or interest income but, unlike Fund returns, do not reflect fees or expenses. The S&P 500 Index is a market capitalization-weighted index of 500 large-capitalization stocks commonly used to represent the U.S. Equity market. The MSCI World Index is a broad-based unmanaged equity market index aggregated from 23 developed market country indices, excluding the United States. The MSCI EAFE (Europe, Australasia, Far East) Index is a broad-based, unmanaged equity market index aggregated from 22 developed market country indices, excluding the United States. The Combined Index reflects an unmanaged portfolio (rebalanced monthly) of 60% of the S&P 500, and 40% of the Bloomberg Barclays U.S. Agg. The Fund may, however, invest up to 75% of its total assets in stocks. The Bloomberg Barclays U.S. Aggregate Bond Index is a widely recognized, unmanaged index of U.S. dollar-denominated investment-grade fixed income securities. The Bloomberg Barclays Global Aggregate Bond Index is a widely recognized, unmanaged index of multi-currency, investment-grade fixed income securities. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, reviewed, or produced by MSCI.

Returns represent past performance and do not guarantee future results. Investment return and share price will fluctuate with market conditions, and investors may have a gain or loss when shares are sold. Fund performance changes over time and currently may be significantly lower than stated above. Performance is updated and published monthly. Before investing in any Dodge & Cox Fund, you should carefully consider the Fund's investment objectives, risks, and management fees and other expenses. To obtain a Fund's prospectus and summary prospectus, which contain this and other important information, visit www.dodgeandcox.com or call 800-621-3979. Please read the prospectus and summary prospectus carefully before investing.

# performance

### **TRAILING RETURNS AS OF 2/28/2018 (%)**



#### PORTFOLIO VALUATION (USD)

	Portfolio 12/31/2017	Portfolio 2/28/2018	Increase/Decrease
Total	5,047,071	4,926,778	-120,293

Data Source: Barclays Capital

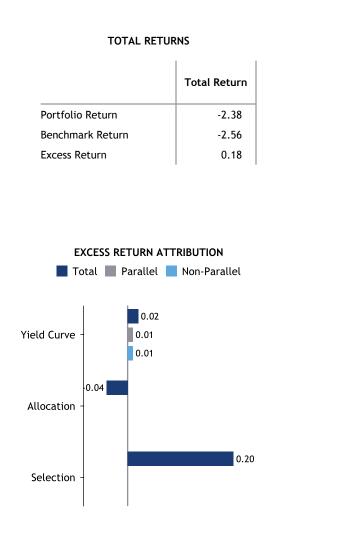
Benchmarks: BBG BARC U.S. Corporate Investment Grade (11/30/2017 - 2/28/2018).

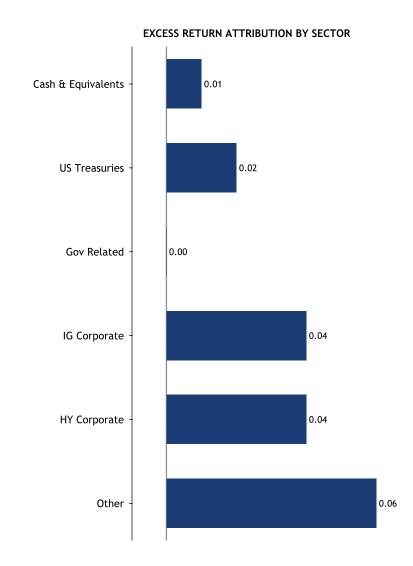
The current benchmark is Bloomberg Barclays Corporate. Returns over one year are annualized. Information is reported on a trade date basis.



# performance attribution by sector

12/31/2017 TO 2/28/2018 (%)





Data Source: Barclays Capital

Figures on the bar chart may not add up to total excess return as they exclude impact of trading and pricing differences. Excess Return by sector excludes yield curve impact. Values shown include impact of hedging if utilized. Unless otherwise noted, the performance shown is gross of management fees.

The current benchmark is Bloomberg Barclays Corporate.



### **Bay County Voluntary Employees' Beneficiary Association Trust**

**Growth Equity** 



	Portfo		Excess returns	
Performance results (%) gross and net of fees (USD)	Gross of fees	Net of fees	Benchmark <sup>^</sup>	Net vs benchmark
February 2018	-1.83	-1.87	-2.62	0.75
2018 YTD	7.05	6.95	4.27	2.68
1 year	29.61	28.87	26.11	2.76
Since client inception (30-Dec-15)	17.37	16.71	17.87	-1.16

Source for benchmark performance SPAR, FactSet Research Systems Inc. All periods greater than one year are annualized.

#### Past performance is no guarantee of future results.

<sup>^</sup> Russell 1000® Growth Index

Characteristics	Portfolio	Benchmark^^
Fundamentals - weighted average		
IBES long-term EPS growth 1	18.9%	16.5%
Price/earnings (12 months forward ex-negative earnings)	24.8x	20.6x
Market capitalization		
Market capitalization (USD) <sup>2</sup>	243.0 bn	251.2 bn
Diversification		
Top ten holdings	41%	31%
Number of holdings	80	551
Turnover		
Trailing 1 year turnover <sup>3</sup>	20%	-
Risk profile (current)		
Barra predicted tracking error <sup>4</sup>	2.63%	

<sup>&</sup>lt;sup>1</sup> Source: Thomson Reuters

#### No forecasts can be guaranteed.

Portfolio characteristics are based on equivalent exposure, which measures how a portfolio's value would change due to price changes in an asset held either directly or, in the case of a derivative contract, indirectly. The market value of the holding may differ.

Asset sumn	nary (	(USD)
------------	--------	-------

Beginning value as of 31-Jan-18	9,677,442
Contributions	0
Withdrawals	0
Change in market value	-177,053
Ending value as of 28-Feb-18	9,500,389

Top 10 issuers	Sector	% of Portfolio
VISA INC	Financial Services	7.0
ALPHABET INC	Technology	6.6
AMAZON.COM INC	Retailing	5.7
MICROSOFT CORP	Technology	5.5
FACEBOOK INC	Technology	5.0
ADOBE SYSTEMS INC	Technology	3.8
NETFLIX INC	Leisure	2.5
THERMO FISHER SCIENTIFIC INC	Health Care	2.3
SALESFORCE.COM INC	Technology	2.1
T-MOBILE US INC	Utilities & Communications	1.9

#### FOR EXISTING INSTITUTIONAL CLIENT USE ONLY.

<sup>&</sup>lt;sup>2</sup> Weighted average.

<sup>&</sup>lt;sup>3</sup> (Lesser of Purchase or Sales)/Average Month End Market Value

<sup>&</sup>lt;sup>4</sup> Source: Barra

<sup>^^</sup> Russell 1000® Growth Index

### **Bay County Voluntary Employees' Beneficiary Association Trust**

Growth Equity



Sectors (%)	Portfolio	Benchmark^^
Technology	29.5	30.9
Health Care	12.2	12.6
Financial Services	12.0	6.7
Leisure	10.3	8.9
Special Products & Services	8.3	6.1
Retailing	8.0	10.0
Industrial Goods & Services	5.2	8.2
Consumer Staples	5.1	5.3
Autos & Housing	2.6	2.1
Utilities & Communications	1.9	2.0
Transportation	1.8	2.7
Energy	0.8	0.5
Basic Materials	0.7	4.0

<sup>1.7%</sup> Cash & cash equivalents

Portfolio and benchmark data shown is based on MFS' sector/industry classification methodology, which differs from the benchmark's.

12

<sup>^^</sup> Russell 1000® Growth Index



1700 Pacific Avenue, Suite 1100 Dallas. Texas 75201

214.720.0055 800.247.6729 Member NYSE, FINRA, NFA, SIPC WBENC Certified Women-Owned

Founded 1977

### **Bay County Employees' VEBA**

CAPIS Account: 10250 Settlement Month Ending: 2/28/2018

### **TOTAL COMMISSION**

### **COMMISSION ALLOCATION**

D.	aain	nina		ance
0	нин	muna	ОЛІ	ance

U.S. Equity

International Equity

Fixed Income

International Fixed Income

New Issues

Options

**Futures** 

Foreign Currency

Syndicates

#### **Recapture Subtotals**

Execution

Directed

Correspondent Broker/Dealer

Total

<u>February</u>	<u>YTD</u>
-	-
-	-
-	-
<u>-</u>	_
-	-
_	_
-	-
_	_
-	-
\$ 0.00	\$ 0.00
\$ 0.00	\$ 0.00
\$ 0.00	\$ 0.00
\$ 0.00	\$ 0.00
\$ 0.00	\$ 0.00
\$ 0.00	\$ 0.00

<u>Exe</u>	<u>cution</u>	<u>Reca</u>	<u>pture</u>
<u>February</u>	<u>YTD</u>	<u>February</u>	<u>YTD</u>
		\$0.00	\$0.00
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
	-		
\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

Т	otal Earned	\$ 0.00	\$ 0.00
Total	I Redeemed	\$ 0.00	\$ 0.00
Balance as of 2/28/2018		\$ 0.00	\$ 0.00

Account Executive: Jon Lantz

Phone: (214) 978-4778

Sales Assistant: Christilla Moreno

Phone: (214) 978-4743<sup>3</sup>



1700 Pacific Avenue, Suite 1100 Dallas, Texas 75201

214.720.0055 800.247.6729 Member NYSE, FINRA, NFA, SIPC WBENC Certified Women-Owned

Founded 1977

### **Bay County Employees' VEBA**

CAPIS Account: 10250 Settlement Month Ending: 2/28/2018

Summary of Activity by Month							
	Comm	Commission		Recapture Allocation		ecapture	Balance
	Month	YTD	Month	YTD	Month	YTD	
Beginning Balance							\$ 0.00
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
February	.00	.00	.00	.00	.00	.00	.00

Account Executive: Jon Lantz

Phone: (214) 978-4778

Sales Assistant: Christilla Moreno

Phone: (214) 978-47434



# BAY COUNTY VEBA TRUST SECURITIES LOAN STATEMENT

February 2018

**Account Officer: DANIEL BERD** 

TOTAL EARNINGS	\$292.53
LESS TOTAL REBATE	\$114.73
TOTAL GROSS	\$177.80
LESS BANK FEE	\$44.40
TOTAL NET EARNINGS	\$133.40

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### **CLIENT EARNINGS REPORT**

For the Period 2/1/2018 To 2/28/2018

### **BAY COUNTY VEBA TRUST**

Sec ID Open Date	Descripti	on Quantity	Contract Price	Contract Value		Date	Reb/Prem Rate	Mny Mkt Rate	Reb/Prem Due	Earnings Due
Account:	10550823	35								
23636T100 01/29/2018	DANON,	E-SPONS ADR								
		462	18.00	8,316.00	02/0	01/2018	1.2500	1.40825	0.29	0.33
		462	18.00	8,316.00	02/0	02/2018	1.2500	1.40774	0.29	0.33
		462	18.00	8,316.00	02/0	03/2018	1.2500	1.40773	0.29	0.33
		462	18.00	8,316.00	02/0	04/2018	1.2500	1.40772	0.29	0.33
							Total Earnings			1.32
							Less Total Reba	te		1.16
Sett Code	Coll Code	Broker		DTC ID	Loan ID	Closed Date	Less Bank Fee a	t 25.000		0.04
DTC	USD	J.P. Morgan Clearing	Corp.	352	77589	02/05/2018	Net Earnings			0.12
23636T100	DANON	E-SPONS ADR								
02/07/2018	,	839	17.00	14,263.00	02/0	07/2018	1.2500	1.40831	0.50	0.56
							Total Earnings			0.56
							Less Total Reba	te		0.50
Sett Code	Coll Code	Broker		DTC ID	Loan ID	Closed Date	Less Bank Fee a	t 25.000		0.01
DTC	USD	J.P. Morgan Clearing	Corp.	352	78812	02/08/2018	Net Earnings			0.05
714264207	PERNOE	D-RICARD SA-UNSP	ON ADR							
02/08/2018	,	794	32.00	25,408.00	02/0	08/2018	-6.2500	1.42518	-4.41	1.01
							Total Earnings			1.01
							Less Total Reba	te		-4.41
Sett Code	Coll Code	Broker		DTC ID	Loan ID	Closed Date	Less Bank Fee a	t 25.000		1.35
DTC	USD	J.P. Morgan Clearing	Corp.	352	79246	02/09/2018	Net Earnings			4.07
714264207	PERNOE	O-RICARD SA-UNSP	ON ADR							
02/27/2018	,	794	35.00	27,790.00	02/2	27/2018	-10.1250	1.49418	-7.82	1.15
		794	34.00	26,996.00		28/2018	-10.1250	1.49598	-7.59	1.12
							Total Earnings			2.27
							Less Total Reba			-15.41
Sett Code	Coll Code	Broker		DTC ID	Loan ID	Closed Date	Less Bank Fee a	t 25.000		4.42
DTC	USD	J.P. Morgan Clearing	Corp.	352	81410	03/01/2018	Net Earnings			13.26

3/14/2018 6:14 AM



### **CLIENT EARNINGS REPORT**

For the Period 2/1/2018 To 2/28/2018

### **BAY COUNTY VEBA TRUST**

Sec ID Open Date	Descripti	on Quantity	Contract Price	Contract Value	Date	Reb/Prem Rate	Mny Mkt Rate	Reb/Prem Due	Earnings Due
			_						
	A	ecount: 105508233	5			tal Earnings			5.16
						ss Total Rebate			-18.16
					Tot	tal Gross			23.32
					Les	ss Bank Fee at 25	5		5.82
					Net	t Earnings			17.50
Account: 1	10550823	44							
9128283F5 02/05/2018		ASURY N/B							
02/03/2018	2.250, 11,	317,000	97.50	309,075.00	02/05/2018	-0.0500	1.41961	-0.43	12.19
		317,000	98.50	312,245.00	02/06/2018	0.0500	1.37015	0.43	11.88
		317,000	98.50	312,245.00	02/07/2018	0.1200	1.40831	1.04	12.21
		317,000	98.50	312,245.00	02/08/2018	0.2000	1.42518	1.73	12.36
		317,000	98.50	312,245.00	02/09/2018	-0.9500	1.42916	-8.24	12.40
		317,000	98.50	312,245.00	02/10/2018	-0.9500	1.42916	-8.24	12.40
		317,000	98.50	312,245.00	02/11/2018	-0.9500	1.42916	-8.24	12.40
		317,000	98.50	312,245.00	02/12/2018	-0.4500	1.43438	-3.90	12.44
		312,000	98.50	307,320.00	02/13/2018	0.5000	1.43409	4.27	12.24
		312,000	98.50	307,320.00	02/14/2018	0.9500	1.43803	8.11	12.28
		312,000	98.50	307,320.00	02/15/2018	1.2500	1.44356	10.67	12.32
		312,000	98.50	307,320.00	02/16/2018	1.3500	1.45563	11.52	12.43
		312,000	98.50	307,320.00	02/17/2018	1.3500	1.45563	11.52	12.43
		312,000	98.50	307,320.00	02/18/2018	1.3500	1.45562	11.52	12.43
		312,000	98.50	307,320.00	02/19/2018	1.3500	1.45563	11.52	12.43
		312,000	98.50	307,320.00	02/20/2018	1.3400	1.44745	11.44	12.36
		312,000	98.50	307,320.00	02/21/2018	1.2500	1.44648	10.67	12.35
		312,000	98.50	307,320.00	02/22/2018	1.2000	1.46288	10.24	12.49
		269,000	98.50	264,965.00	02/23/2018	1.2000	1.46877	8.83	10.81
		269,000	98.50	264,965.00	02/24/2018	1.2000	1.46878	8.83	10.81
		269,000	98.50	264,965.00	02/25/2018	1.2000	1.46877	8.83	10.81
		269,000	98.50	264,965.00	02/26/2018	1.3300	1.48001	9.79	10.89
		269,000	98.50	264,965.00	02/27/2018	1.3900	1.49418	10.23	11.00
		269,000	98.50	264,965.00	02/28/2018	1.4600	1.49598	10.75	11.01
						Total Earnin	-		287.37
G G .	C 11 C 1	D 1		DEC VE	. ID 01 15	Less Total F			132.89
	Coll Code USD	Broker Citigroup Global Mar		DTC ID 418	Loan ID Closed Da 78516	ate Less Bank F Net Earning			38.58 115.90

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### **CLIENT EARNINGS REPORT**

For the Period 2/1/2018 To 2/28/2018

### **BAY COUNTY VEBA TRUST**

Sec ID Open Date	Description	Quantity	Contract Price	Contract Value	Date	Reb/Prem Rate	Mny Mkt Rate	Reb/Prem Due	Earnings Due
									_
	Accoun	t: 1055082344	ļ		Tot	al Earnings			287.37
					Les	s Total Rebate			132.89
					Tot	al Gross			154.48
					Les	s Bank Fee at 2	25		38.58
					Net	Earnings			115.90

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### **Detailed Earnings Summary**

Total Earnings :	\$292.53
Total Rebate Expense :	\$114.73
Total Gross :	\$177.80
Total Bank Fees :	\$44.40
Total Net Earnings :	\$133.40

# Bay County, Michigan

04/04/2018 15:29 RMarsters BAY COUNTY, MI YEAR-TO-DATE BUDGET REPORT

P 1 glytdbud

FOR 2018 03

	ORIGINAL APPROP	REVISED BUDGET	YTD ACTUAL	MTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
7360 PUBLIC EMPLOYEE HEALTH CARE	_				·		
73627401 VOL.EMPLOYEE BENEF.ASSOC.BOARD	_						
RA FUND BALANCE, NET AS	_						
73627401 40001 FUNDBALNCE 73627401 40004 NETASTSRSV	0 3,204,320	0 3,204,320	.00	.00	.00	.00 3,204,320.00	. 0% . 0%
TOTAL FUND BALANCE, NET AS	3,204,320	3,204,320	.00	.00	.00	3,204,320.00	.0%
RJ LOCAL UNIT CONTRIBUT	_						
73627401 59401 EMRCONBABH 73627401 59402 EMPLRCONMC 73627401 59403 EMPLRCONHE 73627401 59404 EMPLRCONLB 73627401 59406 EMPLRCONLB 73627401 59407 EMPLRCONGC 73627401 59408 EMPLRCONGF 73627401 59409 EMPRCONDWS 73627401 59409 EMPRCONDWS 73627401 59410 EMPRCONDUS 73627401 59411 EMPRCONCCF 73627401 59412 EMPRCONDOA 73627401 59413 EMPRCONGME 73627401 59415 EMPRCONGME 73627401 59416 EMPRCONGME 73627401 59418 EMPRCONGE 73627401 59419 EMPRCONGCE 73627401 59419 EMPRCONSIF 73627401 59424 EMPRCONSIF 73627401 59429 EMPRCONGOR 73627401 59429 EMPRCONFOC 73627401 59430 EMPRCONHSG 73627401 59430 EMPRCONSLD 73627401 59434 EMPLERCOFO 73627401 59435 ERCCPISTOL 73627401 59439 EMRCONBCSD	-90,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-90,000 0 0 0 0 0 0 0 0 0 0 0 0	.00 -1,800.83 -11,166.30 .00 .00 -577.76 -66,808.39 .00 -7,320.82 -8,030.29 -7,653.40 -389.22 -325.41 -3.32 -557.52 .00 -105.76 -414.24 -399.88 -966.86 .00 .00 -75.98 -28,202.59	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 1,800.83 11,166.30 .00 577.76 66,808.39 -90,000.00 7,320.82 8,030.29 7,653.40 389.22 325.41 3.32 557.52 -200,000.00 105.76 414.24 399.88 966.86 .00 .00 75.98 28,202.59	.08 100.08 100.08 .08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08 100.08
TOTAL LOCAL UNIT CONTRIBUT	-290,000	-290,000	-134,798.57	.00	.00	-155,201.43	46.5%

## Bay County, Michigan

04/04/2018 15:29 RMarsters BAY COUNTY, MI YEAR-TO-DATE BUDGET REPORT

P 2 glytdbud

FOR 2018 03

	ORIGINAL APPROP	REVISED BUDGET	YTD ACTUAL	MTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
RP INTEREST & RENTALS							
73627401 66400 INVINTRDIV 73627401 66500 INVTSLGAIN 73627401 66501 UNRLZDGAIN 73627401 66600 SECRTYEARN	-500,000 -1,457,870 0	-500,000 -1,457,870 0	.00 .00 .00	.00 .00 .00	.00 .00 .00	-500,000.00 -1,457,870.00 .00	. 08* . 08* . 08 . 08
TOTAL INTEREST & RENTALS	-1,957,870	-1,957,870	.00	.00	.00	-1,957,870.00	.0%
RR OTHER REVENUE							
73627401 67104 MISC REV 73627401 69000 COMMRECAPT	-5,000	-5,000	.00	.00	.00	.00 -5,000.00	.0% .0%*
TOTAL OTHER REVENUE	-5,000	-5,000	.00	.00	.00	-5,000.00	.0%
RT OTHER FINANCING SOUR							
73627401 69901 TRFIN GF	-1,464,000	-1,464,000	-1,464,000.00	-1,464,000.00	.00	.00	100.0%
TOTAL OTHER FINANCING SOUR	-1,464,000	-1,464,000	-1,464,000.00	-1,464,000.00	.00	.00	100.0%
XE WAGES & SALARIES							
73627401 71000 PER DIEM	360	360	.00	.00	.00	360.00	.0%
TOTAL WAGES & SALARIES	360	360	.00	.00	.00	360.00	.0%
XI SUPPLIES							
73627401 72700 OFFICE SUP 73627401 72800 PRNT&BIND 73627401 72900 POSTAGE 73627401 75100 COMPSUPLY	100 150 70 50	100 150 70 50	.00 .00 1.88 .00	.00 .00 .00	.00 .00 .00	100.00 150.00 68.12 50.00	.0% .0% 2.7% .0%

# Bay County, Michigan

04/04/2018 15:29 RMarsters BAY COUNTY, MI YEAR-TO-DATE BUDGET REPORT P 3 glytdbud

FOR 2018 03

	ORIGINAL APPROP	REVISED BUDGET	YTD ACTUAL	MTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
TOTAL SUPPLIES	370	370	1.88	.00	.00	368.12	.5%
XL OTHER SERVICES AND C	_						
73627401 80100 PROFESSNL 73627401 80101 ACTUARIAL 73627401 81400 INVST/BANK 73627401 81700 LEGAL FEES 73627401 81900 CONSULTANT 73627401 86600 LCLTRVMILE 73627401 94601 EOPRNTCOPY 73627401 95600 IDC EXP 73627401 96200 ASSETDISLS 73627401 96201 URZDLSSINV 73627401 96500 INS/BONDS	130,000 719 10,000 0 16,000 0 55 1,046 350,000 0 4,000	130,000 719 10,000 16,000 55 1,046 350,000 4,000	13,978.36 .00 .00 .00 4,000.00 .00 .00 174.34 .00	13,978.36 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00	116,021.64 719.00 10,000.00 .00 12,000.00 .00 55.00 871.66 350,000.00 .00 4,000.00	10.8% .0% .0% .0% 25.0% .0% .0% .0%
TOTAL OTHER SERVICES AND C	511,820	511,820	18,152.70	13,978.36	.00	493,667.30	3.5%
TOTAL VOL.EMPLOYEE BENEF.ASSOC.BO	0	0	-1,580,643.99	-1,450,021.64	.00	1,580,643.99	100.0%
TOTAL PUBLIC EMPLOYEE HEALTH CARE	0	0	-1,580,643.99	-1,450,021.64	.00	1,580,643.99	100.0%
TOTAL REVENUES TOTAL EXPENSES	-512,550 512,550	-512,550 512,550	-1,598,798.57 18,154.58	-1,464,000.00 13,978.36	.00	1,086,248.57 494,395.42	
GRAND TOTAL	0	0	-1,580,643.99	-1,450,021.64	.00	1,580,643.99	100.0%

<sup>\*\*</sup> END OF REPORT - Generated by Rebecca Marsters \*\*

VEBA Invoices Approved: Mar-17

Invoice Date	Vendor	Amount	Description
1/23/2018	MFS	\$ 13.978.73	40 2017 MONEY MANAGER FEES



### **BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM** BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION

**BAY COUNTY BUILDING** 515 CENTER AVENUE BAY CITY, MICHIGAN 48708-5128

Jan Histed Secretary

**BOARD OF TRUSTEES** Steven Gray, Chairperson Richard Brzezinski Kristal Gonzales Richard Gromaski Thomas M. Herek Jon Morse Matthew Pett Thomas Ryder Thomas Starkweather

ADMINISTRATIVE STAFF Katie Meeth **Tracy Cederquist** (989) 895-4043

FAX (989) 895-2076

TDD (989) 895-4049

March 20, 2018

Daniel A. Berd Relationship Manager Comerica Bank 411 W. Lafayette Blvd - M/C 3462 Detroit, MI 48226

RE:

BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICARY ASSOCIATION

TRANSACTION:

BAYCNTY REBALANCING - VEBA

SPONSOR:

**BAYCNTY** 

Dear Mr. Berd:

You are directed to process the transaction listed below:

- Deposit an upcoming wire of \$64,000 from Bay County VEBA Cash account 1055082148 with the description:
  - Employer contribution from the General Group
- On Friday March 23, 2018, transfer \$64,000 from the VEBA Cash account 1055082148 into the VEBA – American Funds account 1055082512 with the description:
  - Rebalancing of the VEBA account
- On Friday March 23, 2018, purchase \$64,000 of the American Funds, Ticker RERGX.

Sincerely:

Jan Histed

Bay County Finance Officer / Retirement Secretary



## BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION

BAY COUNTY BUILDING 515 CENTER AVENUE BAY CITY, MICHIGAN 48708-5128

Jan Histed Secretary BOARD OF TRUSTEES
Steven Gray, Chairperson
Richard Brzezinski
Kristal Gonzales
Richard Gromaski
Thomas M. Herek
Jon Morse
Matthew Pett
Thomas Ryder
Thomas Starkweather

March 15, 2018

ADMINISTRATIVE STAFF Katie Meeth Tracy Cederquist (989) 895-4043 TDD (989) 895-4049 FAX (989) 895-2076

Daniel A. Berd Relationship Manager Comerica Bank 411 W. Lafayelle Blvd – M/C 3462 Detroit, MI 48226

RE:

BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICARY ASSOCIATION

TRANSACTION:

BAYCNTY REBALANCING - VEBA

SPONSOR:

BAYCNTY

Dear Mr. Berd:

You are directed to process the transaction listed below:

 Deposit an upcoming wire of \$1,400,000 from Bay County into VEBA – Cash account 1055082148 with the description:

Employer contribution from the General Group

 On Monday, March 19, transfer \$1.400,000 from the VEBA – Cash account 1055082148 into the VEBA – American Funds account 1055082512 with the description:

Rebalancing of the VEBA account

On Monday, March 19, purchase \$1,400,000 of the American Funds, Ticker RERGX.

Sincerely:

Jän Histed

Bay County Finance Officer / Retirement Secretary