# BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION <br> AGENDA 

TUESDAY, MARCH 13, 2018
(Immediately Following the Retirement Board of Trustees’ Meeting @ Approximately 2:30 P.M.)

# COMMISSIONERS CHAMBERS 515 CENTER AVENUE - $4^{\text {TH }}$ FLOOR BAY CITY, MI 48708 

PAGE
I. CALL TO ORDER
II. ROLL CALL
III. MINUTES

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1. FEBRUARY 13, 2018
IV. PUBLIC INPUT
A. MONTHLY REPORTS - RES NO. 2018-3
2. PORTFOLIO VALUE $1 / 01 / 18-2 / 28 / 18$
3. CHANGE IN NET ASSETS - 2/28/18
4. MONEY MANAGER REPORTS
a. CS MCKEE - ENDING $1 / 31 / 18$
b. DODGE \& COX - ENDING $1 / 31 / 18$ \& ANNUAL REPORTS (AVAILABLE UPON REQUEST)
MFS - ENDING 1/31/18
5. RECAPTURE SERVICES
a. $\quad$ CAPIS $-1 / 31 / 18$
6. COMERICA - SUMMARY EARNINGS ENDING 2/28/18
7. VEBA YTD BUDGET REPORT 2/28/18
8. INVOICES APPROVED - 2/28/18
V. ANNOUNCEMENTS
A. NEXT REGULAR MEETING - TUESDAY, APRIL 10, 2018

IMMEDIATELY FOLLOWING THE RETIREMENT BOARD OF TRUSTEES MEETING AT APPROXIMATELY 2:30 P.M., COMMISSIONERS CHAMBERS, 515 CENTER AVENUE - $4{ }^{\text {TH }}$ FLOOR, BAY CITY, MI 48708
VI. UNFINISHED BUSINESS
VII. NEW BUSINESS
VIII. MISCELLANEOUS BUSINESS
IX. ADJOURNMENT

# MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA) FEBRUARY 13, 2018-REGULAR MEETING 

## PAGE 1

NOTE: In addition to these typed minutes, this Board meeting was also recorded. These recordings are available for review in the Retirement Office.

The meeting of the Board of Trustees was held on February 13, 2018 at 2:25 p.m. in the Commission Chambers, $4^{\text {th }}$ Floor, Bay County Building, 515 Center Avenue, Bay City, Michigan. Roll was taken.

Trustees Present: Chairperson Gray, Mr. Brzezinski, Ms. Gonzales, Mr. Gromaski, Mr. Herek, Mr. Pett, Mr. Ryder, and Mr. Starkweather.

Trustees Absent: Mr. Morse

## Also Present:

Consultant: AndCo Consulting - Howard Pohl and Peter Brown.
Secretary: Jan Histed
Retirement Administrator: Katie Meeth
Corporation Counsel: Shawna Walraven
Public: Yes
The meeting was called to order by Chairman, Steve Gray at 2:25 p.m.
MOTION 4: Moved, supported and carried to excuse Trustee Morse.
MOTION 5: $\quad$ Moved, supported and carried to approve the minutes, as printed, from the January 9,2018 regular meeting.

Mr. Gray called for public input. As there was no public input, he moved on to petitions and communications.
Present today were Mr. Howard Pohl and Mr. Peter Brown from AndCo Consulting to present the 2017 4Q report. A copy of the presentation was provided to Trustees, in advance, via the web.

Mr. Brown reviewed the performance for the $4^{\text {th }}$ quarter. There were strong market gains across the stock market and bond market that have benefited the VEBA fund. The quarter had slight outflows of about $\$ 41,000$. There was a return on investment of a little over $\$ 1.8$ million with an ending balance as of December 31, 2017 of $\$ 52,483,152$. The fiscal year was more dramatic with a beginning balance of $\$ 46,354,000$ and slight positive inflows of about $\$ 59,000$ but added over $\$ 6$ million in return on investment with a total market value of $\$ 52,483,000$. The flow changes were a result of implementing policy adding $5 \%$ into International as well as rebalancing of the Portfolio. Under domestic equities $\$ 5$ million was pulled out and put $\$ 2.5$ million in international and the other $\$ 2.5$ was put into domestic fixed income with a new position in Loomis Sayles. They trimmed C.S. McKee by about $\$ 2.5$ million to fund Loomis Sayles.

He reviewed the summary value of current market asset allocation. There are six underlying positions now that the EuroPacific fund was added as well as Loomis Sayles. He compared the asset allocation to target allocation. International equity of $5 \%$ was added and reduced the total domestic fixed income from $47 \%$ to

# MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA) FEBRUARY 13, 2018 - REGULAR MEETING 

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42\%. In doing so, they are increasing the projected return but also increasing the risk a little bit given the fact that the funding is improved and the Fund is stronger to withstand additional volatility.

He reviewed the summary of the returns. For the quarter, the Fund was up $3.6 \%$, better than the policy which was $3.4 \%$ and pretty much in line with the All Master Trust which was up $3.5 \%$ putting the Fund in the $45^{\text {th }}$ percentile. For the year, the Portfolio was up $13.1 \%$ which was better than the policy which was up $11.2 \%$ and slightly below the universe of $15.1 \%$ at the bottom quartile, but then again we are still better than the policy. Also, please note it is still a very conservative portfolio compared to others that are out there. The underlying money managers did well. Stocks were up $5.5 \%$ for the quarter and for the year $19.5 \%$ better than the policy but a little behind the All Master Trust which was up about 20.5\%. Dodge \& Cox performed very well on a one-year basis up $18.3 \%$ compared to index up $13.6 \%$. It was top quartile. That is coming from their asset allocation. MFS underperformed slightly for the quarter at $6.7 \%$ versus $7.9 \%$ for the index. They did outperform for the year at about $31.1 \%$ compared to the index at $30.2 \%$ and roughly in the top third of the universe. Lord Abbett was up $4.25 \%$ pretty much in line with the index and similar for the one-year at $10.5 \%$ versus $10.4 \%$. The EuroPacific fund was just instituted the end of December so there is no performance for the quarterly report but they will have that for the next report. CS McKee was positive for the quarter at $0.5 \%$ which is up versus the index at $0.4 \%$ and for the year up $3.7 \%$ versus the index of $3.5 \%$. It was better than the index but bottom quartile. They have seen very wide ranges within the aggregate universe depending on what managers were incorporating using high yield or corporates. Loomis Sayles was inserted to focus on high yield and corporate structure.

MOTION 6: Moved, supported and carried to receive the report from AndCo.
RES. 2018-2
Moved, supported and carried to adopt resolution 2018-2 to receive the monthly reports Portfolio Value ending $1 / 1 / 18$ to $1 / 31 / 18$ (Today's value $\$ 51,889,000$ ), Change in Net Value ending $1 / 31 / 18$, C.S. McKee performance report ending 4Q 2017, Dodge \& Cox- ending $12 / 31 / 17$ \& $4 Q$ 2017, Loomis Sayles ending 12/31/17, MFS- Ending 12/31/17, 4Q 2017, and Proxy Voting Report 4Q 2017; Capis Recapture services ending $1 / 31 / 18$, Northern Trust Summary Earnings - 12/31/17, VEBA YTD Budget Report ending 12/31/17 \& 1/31/18, and Approved Invoices Report ending 1/31/18.

MOTION 7: Moved, supported and carried to receive the correspondence from Lord Abbett regarding retirement and appointment.

## ANNOUNCEMENTS:

A. Next regularly scheduled meeting will be Tuesday, March 13, 2018 immediately following the Retirement Board of Trustees Meeting at approximately 2:30 p.m. in Commissioner's Chambers, 515 Center Avenue - $4^{\text {th }}$ Floor, Bay City, MI 48708.

## UNFINISHED BUSINESS:

# MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA) FEBRUARY 13, 2018 - REGULAR MEETING 

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Mr. Brown reviewed the VEBA Asset Allocation Analysis. He referred to page 13 of the Analysis where they reviewed and looked at the existing asset allocation of the VEBA Portfolio for the most recent IPS which includes the new position with EuroPacific and Loomis Sayles and compared that to current asset allocation they had with the Pension Fund. Between the two, they developed different models to step up risks to mirror what it would look like in the Portfolio to go from the VEBA's existing portfolio to the Pension Fund's existing Portfolio. He reviewed page 13 which breaks down the asset allocation by currents which includes a current breakdown of assets in the portfolio with the aggregate exposure. The column marked Mix 4 is the Pension Fund breakdown. Mix 1, 2 and 3 shows a breakout of what the points would be for the VEBA portfolio if you continued to fill out the Portfolio so it would look like the Pension Fund. He reviewed the constraints. Mr. Brown explained how they provided what the returns are for the various portfolios. In essence this takes the mix of the current portfolio, reduces the impact and inserts a small cap position adding a little bit of risk. They keep the domestic stock position as is. There is already $53 \%$ of the VEBA Portfolio in domestic stocks. This reduces the exposure to bonds and increases international showing the different percentages between mix 1,2 and 3 . They would not recommend increasing the U.S. stock portfolio above the existing $53 \%$ level and would look to add International equities to the portfolio sourced from fixed income. They do not recommend adding other alternatives. Mr. Pohl explained why they add constraints. Mr. Brown reviewed the single year expectations chart stating as you increase risk, you are going to increase volatility and projected returns. Mr. Pohl stated that if you take more risk you get more return but to be cognizant of the lows.

Mr. Brown stated going forward they have increased the position in International with a new higher yield position within fixed income. If the Fund continues to receive positive cash flows, as has been referenced, that is going to be growing. They will be able to continue to build that out, to add a small cap position and then expand the International to grow from the initial $5 \%$ closer to what the Pension looks like. It could be as high as $20 \%$ given the constraints involving the VEBA.

Trustee Brzezinski stated if he understands correctly, AndCo is saying to leave it the way it is but if new money comes in then change things to more aggressive and add to International versus bond and not move anyone down. He questioned if we would take small pieces of that bond and start moving it in that direction and gave an example of the VEBA receiving $\$ 1$ million a month (for lack of a better example.) Mr. Brown stated he would review as cash flows in. Mr. Brzezinski asked if we would update the existing (allocation) and Mr. Brown said they would not because it was just updated in December but may consider doing so later in the year. Mr. Pohl said there are certain things that if you wanted to do we would throw ourselves in front of the bus and say you are nuts to even think about doing that. He stated this is not one of those things. He referenced the first chart where if you miss the big day or the big down day that could have a huge impact. They like the idea of dollar cost averaging any new investments. Trustee Brzezinski asked what they would do with $\$ 1.5$ million if they were given that amount next week. Mr. Brown said they would add to International.

Trustee Starkweather wanted clarification that it is his understanding under VEBA the various departments are supplying the retirement medical through their own budgets and no one is drawing out of the VEBA account at this point. Chairman Gray stated that was correct. Trustee Starkweather clarified that any

## MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA)

## FEBRUARY 13, 2018 - REGULAR MEETING

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money that is contributed to the VEBA, as a division, will go directly in as an investment opportunity and will not affect the entity such as the Medical Care Facility that is already buying BCBS for their own individual employees. He stated it is the Medical Care Facility's intention, after they complete the real estate component of the renovations, to look seriously at any excess funds they have to fund into the VEBA.

MOTION 8: $\quad$ Moved, supported and carried to receive the VEBA Asset Allocation Analysis from AndCo.

## NEW BUSINESS:

Trustee Gromaski asked if business with Northern Trust was complete and everything had been transferred to Comerica. Ms. Meeth stated as of February all value managers are transferred over to Comerica and everything is moving smoothly.

MISCELLANEOUS BUSINESS: None

## ADJOURNMENT:

MOTION 9: $\quad$ Moved, supported and carried to adjourn the meeting at 2:51 p.m.

Respectfully submitted,
Lew ipl. Llwited
Jan Histed
Secretary

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## meeting of the veba board of Trustees committee FEBRUARY 13, 2018

IN THE BOARD OF COMMISSIONER'S CHAMBERS, LOCATED AT 515 CENTER AVENUE, $4^{\text {TH }}$ FLOOR, BAY CITY, MI 48708

MEETING CALLED TO ORDER BY: CHAIRPERSON STEVE GRAY AT __ 2:25 P.M.

| MOTIONS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trustee | 4 | 5 | 6 | 7 | 8 | 9 |  |  |  |
| BRZEZINSKI | Y | Y | Y | S-Y | Y | Y |  |  |  |
| GONZALES | Y | Y | Y | Y | Y | S-Y |  |  |  |
| GRAY | Y | Y | Y | $Y$ | $Y$ | $Y$ |  |  |  |
| GROMASKI | M-Y | $Y$ | S-Y | M-Y | M-Y | Y |  |  |  |
| HEREK | S-Y | M-Y | M-Y | Y | Y | Y |  |  |  |
| MORSE | E | E | E | E | E | E |  |  |  |
| PETT | Y | Y | Y | Y | Y | M-Y |  |  |  |
| RYDER | Y | $Y$ | Y | Y | Y | Y |  |  |  |
| STARKWEATHER | $Y$ | S-Y | Y | Y | S-Y | Y |  |  |  |


| Trustee | $2018-2$ |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BRZEZINSKI | Y |  |  |  |  |  |  |  |  |
| GONZALES | Y |  |  |  |  |  |  |  |  |
| GRAY | Y |  |  |  |  |  |  |  |  |
| GROMASKI | Y |  |  |  |  |  |  |  |  |
| HEREK | Y |  |  |  |  |  |  |  |  |
| MORSE | E |  |  |  |  |  |  |  |  |
| PETT | $\mathrm{S}-\mathrm{Y}$ |  |  |  | . |  |  |  |  |
| RYDER | $\mathrm{M}-\mathrm{Y}$ |  |  |  |  |  |  |  |  |
| STARKWEATHER | Y |  |  |  |  |  |  |  |  |

## BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION 03/13/2018 <br> RESOLUTION

BY: BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION BOARD

RESOLVED By the Bay County Voluntary Employees' Beneficiary Association Board that the following reports are received:

1. PORTFOLIO VALUE - $1 / 1 / 18-2 / 28 / 18$
2. CHANGE IN NET ASSETS -2/28/18
3. MONEY MANAGER REPORTS
a. C.S. MCKEE - ENDING $1 / 31 / 818$
b. DODGE \& COX - ENDING $1 / 31 / 18$
b. MFS GROWTH EQUITY - ENDING $1 / 31 / 18$
4. RECAPTURES SERVICES
a. CAPIS - SUMMARY ENDING 1/31/18
5. COMERICA - SUMMARY EARNINGS ENDING 1/31/18
6. VEBA YTD BUDGET REPORT - ENDING 2/28/18
7. INVOICES APPROVED - 2/28/18

## STEVE GRAY, CHAIR AND BOARD

MONTHLY REPORTS - MARCH
MOVED BY TRUSTEE
SUPPORTED BY TRUSTEE

| TRUSTEE | Y | N | E | TRUSTEE | Y | N | E | TRUSTEE | Y | N | E |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Richard <br> Brzezinski |  |  |  | Richard Gromaski |  |  |  | Matthew Pett |  |  |  |
| Kristal Gonzales |  |  |  | Thomas Herek |  |  |  | Thomas Ryder |  |  |  |
| Steve Gray |  |  | Jon Morse |  |  |  | Thomas <br> Starkweather |  |  |  |  |

Vote Totals:

| Roll Call: | Yeas | Nays | Excused |
| :---: | :---: | :---: | :---: |
| Voice: | Yeas | Nays | Excused |
| Disposition: | Adopted | Defeated | Withdrawn |
|  | Amended | Corrected | Referred |

VEBA PORTFOLIO VALUE 2018

| VEBA 2018 | DODGE \& COX | CASH | LORD ABBOTT | CS MCKEE | MFS | AMERICAN FUND | LOOMIS | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-18 | 9,216,495.21 | 297,191.85 | 10,662,863.79 | 16,468,728.52 | 9,674,923.21 | 2,677,502.74 | 5,000,000.00* | 48,997,705.32 |
| Feb-18 | 8,925,709.49 | 304,762.08 | 10,438,225.33 | 16,225,238.47 | 9,581,161.00 | 2,570,546.44 | 4,926,778.24 | 52,972,421.05 |
| Mar-18 |  |  |  |  |  |  |  | 0.00 |
| Apr-18 |  |  |  |  |  |  |  | 0.00 |
| May-18 |  |  |  |  |  |  |  | 0.00 |
| Jun-18 |  |  |  |  |  |  |  | 0.00 |
| Jul-18 |  |  |  |  |  |  |  | 0.00 |
| Aug-18 |  |  |  |  |  |  |  | 0.00 |
| Sep-18 |  |  |  |  |  |  |  | 0.00 |
| Oct-18 |  |  |  |  |  |  |  | 0.00 |
| Nov-18 |  |  |  |  |  |  |  | 0.00 |
| Dec-18 |  |  |  |  |  |  |  | 0.00 |

*As of $1 / 31 / 18$ Loomis had not tranferred to Comerica. Value from NT

Money Manager Fees

| 2017 |  | MF MCKEE | LOOMIS | TOTAL |
| :--- | :--- | :--- | :--- | :--- |
| 1ST QTR |  |  |  | 0.00 |
| 2ND QTR |  |  |  | 0.00 |
| 3RD QTR |  |  |  | 0.00 |
| 4TH QTR |  |  |  | 0.00 |

MFS
INVESTMENT LARGE CAP EQUITY
CS MCKEE FIXED INCOME - BONDS
DODGE \& COX LARGE CAP EQUITY
LORD ABBETT SMALL MID CAP MUTUAL FUND
AMERICAN FUND INTERNATIONAL EQUITY
LOOMIS SAYLES DOMESTIC FIXED EQUITY

BAY COUNTY VOLUNTARY EMPLOYEES

Preliminary Changes In Net Assets

|  | COST VALUE | Market value |
| :---: | :---: | :---: |
| BEGINNING BALANCE AS OF 02/01/2018 | 45,128,710.73 | 54,095,857.57 |
| EARNINGS |  |  |
| CASH INCOME | 47,142.05 | 47,142.05 |
| LESS PRIOR ACCRUED INCOME | 95,149.24- | 95,149.24- |
| PLUS CURRENT ACCRUED INCOME | 93,877.90 | 93,877.90 |
| REALIZED GAIN/LOSS ON SALE OF ASSETS | 66,067.02- | 66,067.02- |
| NET UNREALIZED GAIN OR LOSS | 0.00 | 1,409,855.67- |
| -TOTAL EARNINGS | 20,196.31- | 1,430,051.98- |
| CONTRIBUTIONS \& OTHER INCREASES |  |  |
| EMPLOYER CONTRIBUTIONS | 7,106.99 | 7,106.99 |
| TRANSFERS | 108,172.59 | 108,172.59 |
| TOTAL CONTRIBUTIONS \& OTHER INCREASES | 115,279.58 | 115,279.58 |
| DISTRIBUTIONS \& OTHER DECREASES |  |  |
| ASSETS DISTRIBUTED | 145,636.25. | 145,636.25- |
| TOTAL DISTRIBUTIONS \& OTHER DECREASES | 145,636.25- | 145,636.25- |
| ENDING BALANCE AS OF 02/28/2018 | 45,078,157,75 | 52,635,448.92 |

## C.S. McKee, L.P.

Account Overview
Bay County VEBA

```
\begin{tabular}{ll} 
Client Code: & 90477 \\
As Of Date: & \(1 / 31 / 2018\) \\
Report: & Calendar
\end{tabular}
Report: Calendar
```


## Asset Allocation

## Performance

| Portfolio Summary - Month-to-Date |  | Total Portfolio | Large-Cap Equity | Small-Cap Equity | Total Domestic Equity | Fixed Income |  | Intl Mutual Fund |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Market Value: |  | 16,607,225.36 | - | - | - | 16,607,225.36 |  | - |
| Net Contributions (Distributions): |  | (94,038.04) | - | - | - | $(94,038.04)$ |  | - |
| Income: |  | 37,543.44 | - | - | - | 37,543.44 |  | - |
| Market Appreciation (Depreciation): |  | $(177,002.17)$ | - | - | - | $(177,002.17)$ |  | - |
| Ending Market Value: |  | 16,373,728.59 | - | - | - | 16,373,728.59 |  | - |
| Dollar-Weighted Return: |  | (0.84\%) | - | - | - | (0.84\%) |  | - |
| Time-Weighted Returns |  | Total Portfolio | Large-Cap Equity | Small-Cap Equity | Total Domestic Equity | Fixed Income |  | Intl Mutual Fund |
| Performance Start Date: |  | 2/7/2012 | N/A | N/A | N/A | 2/7/2012 |  | $N / A$ |
|  |  | Ex Cash | Ex Cash | Ex Cash | Ex Cash |  |  |
| MTD | Gross |  | (0.85\%) | - Ex - | - - | - - | (0.85\%) | (0.86\%) | - |
|  | Benchmark | (1.15\%) | - - | - - | - - | (1.15\%) | (1.15\%) | - |
|  | Value Added (Gross) | 0.30\% | - - | - - | - - | 0.30\% | 0.29\% | - |
| QTD | Gross | (0.85\%) | - - | - - | - - | (0.85\%) | (0.86\%) | - |
|  | Benchmark | (1.15\%) | - - | - - | - - | (1.15\%) | (1.15\%) | - |
|  | Value Added (Gross) | 0.30\% | - - | - - | - - | 0.30\% | 0.29\% | - |
| YTD | Gross | (0.85\%) | - - | - - | - - | (0.85\%) | (0.86\%) | - |
|  | Benchmark | (1.15\%) | - - | - - | - - | (1.15\%) | (1.15\%) | - |
|  | Value Added (Gross) | 0.30\% | - - | - - | - - | 0.30\% | 0.29\% | - |
| 1 Year | Gross | 2.67\% | - - | - - | - - | 2.67\% | 2.66\% | - |
|  | Benchmark | 2.15\% | - - | - - | - - | 2.15\% | 2.15\% | - |
|  | Value Added (Gross) | 0.52\% | - - | - - | - - | 0.52\% | 0.51\% | - |
| 3 Year | Gross | 1.76\% | - - | - - | - - | 1.76\% | 1.79\% | - |
|  | Benchmark | 1.14\% | - - | - - | - - | 1.14\% | 1.14\% | - |
|  | Value Added (Gross) | 0.62\% | - - | - - | - - | 0.62\% | 0.65\% | - |
| 5 Year | Gross | 2.43\% | - - | - - | - - | 2.43\% | 2.49\% | - |
|  | Benchmark | 2.01\% | - - | - - | - - | 2.01\% | 2.01\% | - |
|  | Value Added (Gross) | 0.42\% | - - | - - | - - | 0.42\% | 0.48\% | - |
| ITD | Gross | 2.60\% | - - | - - | - - | 2.60\% | 2.68\% | - |
|  | Benchmark | 2.14\% | - - | - - | - - | 2.14\% | 2.14\% | - |
|  | Value Added (Gross) | 0.46\% | - - | - - | - - | 0.46\% | 0.54\% | - |


|  | Total Rates of Return |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Annualized |  |  |
|  | 1 Mo. Ended | 3 Mos. Ended | Year-toDate | 1 Year | 3 Years | 5 Years | 10 Years | 20 Years |
| Dodge \& Cox Stock Fund* | 5.69\% | 11.07\% | 5.69\% | 22.26\% | 15.29\% | 16.20\% | 8.92\% | 9.89\% |
| Dodge \& Cox Global Stock Fund* | 5.84\% | 9.81\% | 5.84\% | 24.13\% | 12.52\% | 13.37\% | N.A. | N.A. |
| Dodge \& Cox International Stock Fund* | 6.37\% | 7.96\% | 6.37\% | 26.40\% | 8.45\% | 8.78\% | 4.69\% | N.A. |
| Dodge \& Cox Balanced Fund* | 3.42\% | 6.79\% | 3.42\% | 14.42\% | 10.85\% | 11.98\% | 7.79\% | 8.64\% |
| Dodge \& Cox Income Fund* | -.36\% | -.03\% | -.36\% | 3.60\% | 2.52\% | 2.99\% | 4.85\% | 5.43\% |
| Dodge \& Cox Global Bond Fund* $\dagger$ | 1.10\% | 1.73\% | 1.10\% | 8.45\% | 3.72\% | 3.00\% | N.A. | N.A. |
| Comparative Indices |  |  |  |  |  |  |  |  |
| S\&P 500 Index | 5.73\% | 10.18\% | 5.73\% | 26.41\% | 14.66\% | 15.91\% | 9.78\% | 7.44\% |
| MSCI World Index | 5.28\% | 9.02\% | 5.28\% | 25.83\% | 11.83\% | 11.68\% | N.A. | N.A. |
| MSCI EAFE Index | 5.02\% | 7.82\% | 5.02\% | 27.60\% | 9.39\% | 7.85\% | 3.44\% | N.A. |
| Combined Index | 2.97\% | 5.71\% | 2.97\% | 16.19\% | 9.24\% | 10.30\% | 7.63\% | 6.72\% |
| Bloomberg Barclays U.S. Aggregate Bond Index | -1.15\% | -.83\% | -1.15\% | 2.15\% | 1.14\% | 2.01\% | 3.71\% | 4.86\% |
| Bloomberg Barclays Global Aggregate Bond Index | 1.19\% | 2.67\% | 1.19\% | 7.46\% | 2.48\% | 1.22\% | N.A. | N.A. |

* SEC Standardized Total Returns as of $12 / 31 / 17$ :

Dodge \& Cox Stock Fund: 1 Year 18.32\%; 5 Years 16.30\%; 10 Years 7.71\%
Dodge \& Cox Global Stock Fund: 1 Year 21.51\%; 5 Years 13.26\%; Since Inception 05/01/08 6.40\%
Dodge \& Cox International Stock Fund: 1 Year 23.94\%; 5 Years 8.50\%; 10 Years 3.17\%
Dodge \& Cox Balanced Fund: 1 Year 12.59\%; 5 Years 12.24\%; 10 Years 7.09\%
Dodge \& Cox Income Fund: 1 Year 4.36\%; 5 Years 3.07\%; 10 Years 5.01\%
Dodge \& Cox Global Bond Fund $\dagger$ : 1 Year 8.31\%; 5 Years 2.86\%; Since Inception 12/05/12 2.86\%
 of the private fund.





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 prospectus and summary prospectus, which contain this and other important information, visit www.dodgeandcox.com or call 800-621-3979. Please read the prospectus and summary prospectus, carefully before investing.


This report contains trade date position values, calculated by MFS. This is not the official book of record for the account. Cash is a net cash balance comprised of cash on deposit, and payables and receivables that have not settled.

|  | Portfolio |  | Excess returns |  |
| :--- | ---: | ---: | ---: | ---: |
| Performance results (\%) gross and net of fees (USD) | Gross of fees | Net of fees | Benchmark^ | Net vs benchmark |
| January 2018 | 9.05 | 8.99 | 7.08 | 1.91 |
| 1 year | 36.96 | 36.19 | 34.89 | 1.30 |
| Since client inception (30-Dec-15) | 19.11 | 18.44 | 20.10 | -1.66 |

Source for benchmark performance SPAR, FactSet Research Systems Inc. All periods greater than one year are annualized.
Past performance is no guarantee of future results.
^ Russell 1000® Growth Index

| Characteristics | Portfolio | Benchmark^^ | Asset summary (USD) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fundamentals - weighted average |  |  | Beginning value as of 31-Dec-17 |  | 8,874,483 |
| IBES long-term EPS growth ${ }^{1}$ | 17.9\% | 15.5\% | Contributions |  | 0 |
| Price/earnings (12 months forward ex-negative earnings) | 26.5x | 22.1 x | Withdrawals |  | 0 |
|  |  |  | Change in market value |  | +802,960 |
| Market capitalization |  |  | Ending value as of 31-Jan-18 |  | 9,677,442 |
| Market capitalization (USD) ${ }^{2}$ | 246.6 bn | 248.0 bn |  |  |  |
| Diversification |  |  | Top 10 issuers |  | \% of Portfolio |
| Top ten holdings | 40\% | 31\% |  |  |  |
| Number of holdings |  | 551 | ALPHABET INC | Technology | 7.0 |
| Turnover | 21\% | - | VISA INC | Financial Services | 6.9 |
| Trailing 1 year turnover ${ }^{3}$ |  |  | MICROSOFT CORP | Technology | 5.4 |
| Risk profile (current) | 2.54\% | - | FACEBOOKINC | Retailing | 5.4 |
| Barra predicted tracking error ${ }^{4}$ |  |  |  | Technology | 5.2 |
| 1 Source: Thomson Reuters |  |  | ADOBE SYSTEMS INC |  | 3.5 |
| 2 Weighted average. |  |  | THERMO FISHER SCIENTIFIC INC | Health Care | 2.5 |
| 2 Weighted average. <br> ${ }^{3}$ (Lesser of Purchase or Sales)/Average Month End Market Value |  |  |  |  |  |
|  |  |  | NETFLIXINC | Leisure | 2.2 |
| No forecasts can be guaranteed. |  |  | SALESFORCE.COM INC | Utilities \& Communications <br> Technology | 2.0 |
| Portfolio characteristics are based on equivalent | posure, whic | measures how |  |  | 2.0 |

Thomas Shanley, Client Service Manager
Phone: +1 6179547492
Email: tshanley@mfs.com

| Sectors (\%) | Portfolio | Benchmark^^ |
| :--- | :---: | :---: |
| Technology | 29.4 | 30.1 |
| Health Care | 12.4 | 12.8 |
| Financial Services | 11.8 | 6.5 |
| Leisure | 10.5 | 9.0 |
| Special Products \& Services | 8.0 | 6.1 |
| Retailing | 7.6 | 10.0 |
| Consumer Staples | 5.3 | 5.5 |
| Industrial Goods \& Services | 5.1 | 8.1 |
| Autos \& Housing | 2.8 | 2.1 |
| Utilities \& Communications | 2.0 | 2.1 |
| Transportation | 1.8 | 2.9 |
| Energy | 0.8 | 0.6 |
| Basic Materials | 0.7 | 4.1 |

1.6\% Cash \& cash equivalents
^^ Russell 1000® Growth Index
Portfolio and benchmark data shown is based on MFS' sector/industry classification methodology, which differs from the benchmark's.

## Bay County Voluntary Employees' Beneficiary Association Trust

Growth Equity
Report as of 31 January 2018
Performance results (\%) gross and net of fees (USD)

| Period | Portfolio gross | Portfolio net | Benchmark | Excess $\boldsymbol{\wedge}^{\boldsymbol{\wedge}}$ |
| :--- | ---: | ---: | ---: | ---: |
| January | 9.05 | 8.99 | 7.08 | 1.91 |
| 1 year | 36.96 | 36.19 | 34.89 | 1.30 |
| Since client inception (30-Dec-15) | 19.11 | 18.44 | 20.10 | -1.66 |

Source for benchmark performance SPAR, FactSet Research Systems Inc.
All periods greater than one year are annualized.
Past performance is no guarantee of future results.
$\wedge$ Russell 1000® Growth Index
${ }^{\wedge \wedge}$ Excess return net vs benchmark (\%)
FOR EXIITING INSTTIUTIONAL CLIENT USE ONLY.
MFS Institutional Advisors, Inc.


## BAY COUNTY VEBA TRUST

| Sec ID |  |  | Contract | Contract | Reb/Prem | Mny Mkt | Reb/Prem | Earnings |
| :--- | :--- | :--- | :--- | :--- | ---: | ---: | ---: | ---: |
| Open Date | Description | Quantity | Price | Value | Date | Rate | Rate | Due |

Account: 1055082335

23636T100 DANONE-SPONS ADR 01/29/2018 ,


714264207 PERNOD-RICARD SA-UNSPON ADR 01/31/2018 ,


| Total Earnings | 1.56 |  |
| :--- | ---: | ---: |
| Less Total Rebate | -4.07 |  |
| Total Gross | 5.63 |  |
| Less Bank Fee at 25 |  | 1.41 |
| Net Earnings |  | 4.22 |

## 2018 VEBA YTD BUDGET REPORT

| ACCOUNT DESCRIPTION | ORIGINAL APPROP | TRANFRS/ADJSMTS | REVISED BUDGET | YTD ACTUAL | ENCUMBRANCES | AVAILABLE BUDGET | \% USED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FUND BALANCE | - | - | - | - | - | - | 0\% |
| NET ASSETS - RESERVES | 3,204,320.00 | - | 3,204,320.00 | - | - | 3,204,320.00 | 0\% |
| Total RA FUND BALANCE, NET AS | 3,204,320.00 | - | 3,204,320.00 | - | - | 3,204,320.00 | 0\% |
| ER CONTR-BEHAVE.HEALTH | - | - | - | - | - | - | 0\% |
| ER CONTR-MOSQUITO CONT | - | - | - | $(1,800.83)$ | - | - | 0\% |
| ER CONTR-HEALTH FUND | - | - | - | $(11,166.30)$ | - | - | 0\% |
| ER CONTR-ROAD COMMISS. | - | - | - | - | - | - | 0\% |
| ER CONTR-LIBRARY | - | - | - | - | - | - | 0\% |
| ER CONTR-GOLF COURSE | - | - | - | (577.76) | - | - | 0\% |
| ER CONTR-GENERAL FUND | - | - | - | $(66,808.39)$ | - | - | 0\% |
| ER CONTR-DWS | $(90,000.00)$ | - | (90,000.00) | - | - | (90,000.00) | 0\% |
| ER CONTR-911 SERVICE | - | - | - | $(7,320.82)$ | - | - | 0\% |
| ER CONTR-CHILD CARE | - | - | - | $(8,030.29)$ | - | - | 0\% |
| ER CONTR-DIV ON AGING | - | - | - | $(7,653.40)$ | - | - | 0\% |
| ER CONTR-RETIRE SYSTEM | - | - | - | (389.22) | - | - | 0\% |
| ER CONTR-GYPSY MOTH | - | - | - | (325.41) | - | - | 0\% |
| ER CONTR-HOME REHABIL. | - | - | - | (3.32) | - | - | 0\% |
| ER CONTR-100\% TAX PYMT | - | - | - | (557.52) | - | - | 0\% |
| ER CONTR-MED CARE FAC. | $(200,000.00)$ | - | $(200,000.00)$ | - | - | $(200,000.00)$ | 0\% |
| ER CONTR-SELF INSURANC | - | - | - | (105.76) | - | - | 0\% |
| ER CONTR-COMM.CORRECT. | - | - | - | (414.24) | - | - | 0\% |
| ER CONTR-F.O.C. FUND | - | - | - | (399.88) | - | - | 0\% |
| ER CONTR-HOUSING FUND | - | - | - | (966.86) | - | - | 0\% |
| ER CONTR-SOLDIER RELIE | - | - | - | - | - | - | 0\% |
| ER CONTR-SHERIFF DEPT | - | - | - | $(28,202.59)$ | - | - | 0\% |
| Total RJ LOCAL UNIT CONTRIBUT | $(290,000.00)$ | - | (290,000.00) | (134,722.59) | - | $(290,000.00)$ | 46\% |
| INVESTMENT INTEREST/DIVIDENDS | $(500,000.00)$ | - | (500,000.00) | - | - | $(500,000.00)$ | 0\% |
| GAIN ON SALE OF INVESTMENTS | $(1,457,870.00)$ | - | (1,457,870.00) | - | - | (1,457,870.00) | 0\% |
| UNREALIZED GAIN ON INVESTMENTS | - | - | - | - | - | - | 0\% |
| SECURITIES LENDING EARNINGS | - | - | - | - | - | - | 0\% |
| Total RP INTEREST \& RENTALS | (1,957,870.00) | - | (1,957,870.00) | - | - | (1,957,870.00) | 0\% |
| MISCELLANOUS REVENUES | - | - | - | - | - | - | 0\% |
| COMMISSION RECAPTURE | $(5,000.00)$ | - | $(5,000.00)$ | - | - | $(5,000.00)$ | 0\% |
| Total RR OTHER REVENUE | (5,000.00) | - | (5,000.00) | - | - | (5,000.00) | 0\% |
| PER DIEM | 360.00 | - | 360.00 | - | - | 360.00 | 0\% |
| Total XE WAGES \& SALARIES | 360.00 | - | 360.00 | - | - | 360.00 | 0\% |

## 2018 VEBA YTD BUDGET REPORT

| ACCOUNT DESCRIPTION | ORIGINAL APPROP | TRANFRS/ADJSMTS | REVISED BUDGET | YTD ACTUAL | ENCUMBRANCES | AVAILABLE BUDGET | \% USED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OFFICE SUPPLIES | 100.00 | - | 100.00 | - | - | 100.00 | 0\% |
| PRINTING AND BINDING | 150.00 | - | 150.00 | - | - | 150.00 | 0\% |
| POSTAGE | 70.00 | - | 70.00 | 1.88 | - | 70.00 | 3\% |
| COMPUTER SUPPLIES | 50.00 | - | 50.00 | - | - | 50.00 | 0\% |
| Total XI SUPPLIES | 370.00 | - | 370.00 | 1.88 | - | 370.00 | 1\% |
| PROFESSIONAL SERVICES | 130,000.00 | - | 130,000.00 | 13,978.36 | - | 130,000.00 | 11\% |
| ACTUARIAL SERVICES | 719.00 | - | 719.00 | - | - | 719.00 | 0\% |
| INVESTMENT/BANK SERVICE CHARGE | 10,000.00 | - | 10,000.00 | - | - | 10,000.00 | 0\% |
| LEGAL FEES | - | - | - | - | - | - | 0\% |
| CONSULTANTS | 16,000.00 | - | 16,000.00 | 4,000.00 | - | 12,000.00 | 25\% |
| LOCAL TRAVEL MILEAGE | - | - | - | - | - | - | 0\% |
| EQUIPMENT RENTAL-COPY MACHINES | 55.00 | - | 55.00 | - | - | 55.00 | 0\% |
| INDIRECT COST EXPENSE | 1,046.00 | - | 1,046.00 | 87.17 | - | 958.83 | 8\% |
| LOSS ON DISPOSAL OF ASSET | 350,000.00 | - | 350,000.00 | - | - | 350,000.00 | 0\% |
| UNREALIZED LOSS ON INVESTMENTS | - | - | - | - | - | - | 0\% |
| INSURANCE AND BONDS | 4,000.00 | - | 4,000.00 | - | - | 4,000.00 | 0\% |
| Total XL OTHER SERVICES AND C | 511,820.00 | - | 511,820.00 | 18,065.53 | - | 507,732.83 | 4\% |
| Revenue Total | (546,580.00) | - | (546,580.00) | (134,722.59) |  |  |  |
| Expense Total | 546,580.00 | - | 546,580.00 | 18,067.41 |  |  |  |
| Grand Total | - | - | - | $(116,655.18)$ |  |  |  |


| Invoice Date | Vendor | Amount | Description |
| :--- | :--- | :--- | :--- |


[^0]:    Transcribed by: Tracy Cederquist

